

2019 MID-YEAR BUSINESS REVIEW

Assess Your Progress, Get Back on Track, and Achieve Your Most Important 2019 Business Objectives

1. How would you rate your 2019 business performance during the first half of the year?
2. What are your greatest WINS?
3. What are your top five business objectives for 2019 and are you on track to achieve them?
4. What projects are still stuck in the planning stage, and what has prevented you from moving forward?
5. Looking ahead to year-end, what are your personal and professional MUST DO goals for the next six months?

6. What positive habits must you implement to improve or restart your momentum?

7. What negative habits are pulling you off course and what can you do to eliminate them this week?

8. If you had only ONE HOUR each day to focus on your highest business priorities, what would you be doing?

9. Are personal issues impacting your business priorities? If so, what needs to change and/or what help do you need to ask for?

10. What's your most significant business pain point?

11. Do you BELIEVE in the services you offer and are you able to clearly communicate your value proposition to potential clients/customers?

12. How would you rate your personal effectiveness?

13. What marketing skill do you most need to improve upon for better business results?

14. Over the next 90 days, what is your #1 HIGHEST business priority?

15. What's your most annoying time/energy drain that is holding you back, and what can you do this week to eliminate it?

16. What do you need to do more of or less of to improve results?

17. Who do you need to be in order to achieve maximum results?

18. If you have a team, have you clearly communicated your expectations for each of them?

19. What do you wish you had done better/differently in the first half of the year?

20. What are the most exciting business opportunities available to you right now, and what's your plan for taking advantage of them?

21. What one AUDACIOUS action could you take in the next 30 days to up your game?

22. Do you market your services daily? If not, what process could you implement to help you get your marketing tasks on autopilot? (Think simple and targeted.)

23. What's your strategy for creating multiple income streams?

24. What systems or strategies are working well for you, and what's not working well?

25. Is it time to ask for help or change direction? Do whatever it takes to get what you need.

Sometimes, the best way to move forward is to take the time to STOP long enough to figure out where you stand.

Make a commitment to yourself and your professional success. Make time in the next 48 hours (while your momentum is high...or before the summer months get away from you) and answer these questions honestly. Brainstorm the questions with your team and your coach or accountability partner.

Are you ready to KNOCK YOUR BUSINESS RESULTS OUT OF THE PARK? For Level 10 results, create a list of BOLD actions and tackle them one at a time.

Kathe Romaniello helps successful professionals overcome mid-career muddle by helping them **reinvent and revitalize life and work.**

Are you ready for a change? Mid-career is a pivotal time for charting a new course. Change direction. Start a business. Revitalize your career trajectory. Stop waiting for things to happen. It's up to you to make the first move.

Contact information:

kathleen@renaissancecoachinggroup.com

Phone: 215.632.1872